

## **GRANT WRITING & RESOURCE DEVELOPMENT WORKSHOPS**

### **ABOUT Zocklein & Associates:**

Zocklein & Associates has been providing Grant Writing and Resource Development Workshops since January, 1995. More than 70,000 people have attended. **OUR GOAL:** To provide nonprofit organizations, government agencies and schools with specific revenue building tools enhancing their ability to carry out their mission. Training, offered nationwide, is consistently rated as excellent, easy to understand, practical and life-changing.

### **WORKSHOP CONTENT**

- ✧ Grant Writing Training for **Federal Stimulus Grants** plus other government & foundation grants.
- ✧ Hands-on grant writing practice with peer review.
- ✧ Complete a three page letter proposal to individuals and corporations.
- ✧ Complete a plan for long-term development by acquiring unrestricted funds and resources.
- ✧ Starting a career as a free-lance grant writer or development director.
- ✧ Contact information for public and private funding sources.

*For complete workshop agenda and more information go to [www.zockgrant.com](http://www.zockgrant.com)*

### **New Nonprofit Start-up**

Schools, government agencies, churches and civic groups are forming partner 501c(3) charitable nonprofit corporations. Often called "Friends of...", these corporations are community-based advocacy organizations that engage local citizens in the cause of their partner agency. Though independent of their local partner agency, "Friends of..." work closely with that agency's administrators and staff. A "Friends of..." is eligible to accept grants, may solicit donations, and is tax-exempt. Basic instruction and CD in completing forms for a new, charitable, tax-exempt 501c(3) organization from incorporation to IRS determination application. Available following Grant Writing workshop for additional fee of \$100.00

<p><b>LOS ANGELES, CA - November 19-20, 2009</b>  <i>Holiday Inn Buena Park, 7000 Beach Blvd.</i>                  Seats remaining: 21</p> <p><b>PHOENIX, AZ - December 2-3, 2009</b>  <i>Holiday Inn Express, 15221 S. 50<sup>th</sup> Street</i>                  Seats remaining: 20</p>	<p><b>LAS VEGAS, NV - December 8-9, 2009</b>  <i>Holiday Inn Express, 6220 S. Rainbow Blvd.</i>                  Seats remaining: 22</p> <p><b>ALBUQUERQUE, NM - February 4-5, 2010</b>  <i>Holiday Inn Express Old Town, 2300 Twelfth St. NW</i>                  Seats remaining: 24</p>
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**8:30 a.m. to 5:00 p.m. both days**

SCHEDULE IS SUBJECT TO CHANGE.

**TO REGISTER:**--PRE-REGISTRATION REQUIRED. INVOICE & CONFIRMATION LETTER WITH DATE AND SITE DETAIL PROVIDED

---On-Line: [www.zockgrant.com](http://www.zockgrant.com)

---Fax: (502) 243-0093

---Mail with check payable to: *Zocklein & Associates, PO Box 171, Buckner, KY, 40010*

---Call: (800) 371-5703

**Fees:** \$375 per person \$349 \*early bird \$100 per returning alumnus \$75 \*early bird alumnus

***\*SAVE WITH EARLY BIRD PAYMENT!***

Applies if payment is received 30 days in advance of workshop

Name _____ Agency _____ Address _____ City/St & Zip _____ Phone# _____ Fax # _____ Email _____	Method of Payment: _____ Ck/MO _____ Bill me Credit Card # _____ Exp Date _____ Security Code: _____ Name on Card _____ Signature _____
<b>Date &amp; City Attending:</b> _____ Nonprofit Start-up @ \$100?    Yes    No	

**Payment Deadline** TWO WEEKS PRIOR TO WORKSHOP START DATE including registrations guaranteed with Purchase Order. No refunds for cancellations after payment deadline or for no show. Credit may be applied toward future registration one time for those who pre-cancel. Cancellation fee may be assessed. Details appear on invoice. No registration deadline.

This information is meant for those with which Z&A has a prior business relationship. If you wish to continue receiving notices by fax, do nothing. For fax list removal, please write your fax number on this flyer and fax it to (866) 751-4888. Thanks!